

ANNUAL REPORT FY 2008



337 wishes came true in fiscal year 2008



WATCHING WISHES GROW

SHARE THE POWER OF A WISH[®]



OUR MISSION

The Make-A-Wish Foundation® of the Mid-Atlantic, Inc. fulfills the wishes of children with life-threatening medical conditions to enrich the human experience with hope, strength and joy.

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DEAR FRIENDS,

It is our pleasure to present to you the Make-A-Wish Foundation of the Mid-Atlantic, Inc.'s 2008 Annual Report. This past year has seen much growth at the Foundation in staffing, wish fulfillment and community support. As such, this has been a year devoted to outreach and mission.

Within the following pages you will find detailed information about our unique services and the inspirational children we serve. You will also read about the many generous partners who have helped us along the way to fulfill 337 wishes this fiscal year. As we reflect on the past fiscal year, we are pleased to take this opportunity to share with you our news and the exciting happenings at the Make-A-Wish Foundation of the Mid-Atlantic, Inc.

This year was especially thrilling as our headquarters moved to a new office space in Bethesda, Md. Providing an appropriate atmosphere to better serve wish children and their families, this new office will also enable our staff and volunteers to benefit from a greatly improved work space. We are also excited to announce that we are in the process of relocating our Baltimore and Western Maryland field offices and opening a field office in Northern Virginia to continue our goal of creating a stronger presence within our region and reaching out to every medically eligible child.

As we enter 2009, not only are we celebrating our 25th anniversary of fulfilling wishes, but we are also looking forward to granting our 6,000th wish!

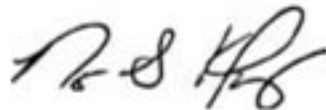


Truly, at the core of our organization are the children and families we serve. Through the generosity, passion and dedication of individuals, corporations, volunteers and staff, we were able to grant 337 wishes in FY 2008 – each one of them a magical moment that will provide a lifetime of memories. Every wish experience was unique, but they all shared one common goal – to renew the human spirit with hope, strength and joy. *A wish fulfilled* creates a remarkable experience for a child battling a life-threatening medical condition and allows *him or her* to focus on something positive rather than medical treatments and hospital visits.

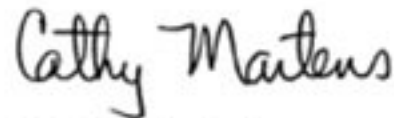
With your support, the Make-A-Wish Foundation of the Mid-Atlantic will continue to serve every medically eligible child in our region. We recognize that to make each wish an unforgettable experience requires the support of our local community. Like water, rich soil and sunshine, each person in the community is essential in making dreams flower into reality for the special wish children of the Mid-Atlantic.

Thank you for helping us *share the power of a wish*®. Our mission and this past year's success would not be possible without you!

Our best wishes to you,



Nancy Kfoury, Ph.D.
Chairman, Board of Directors



Catherine C. Martens
President & CEO



MAKE-A-WISH® MILESTONES

NBC special on seven-year-old boy, Chris Greicius, from Arizona with leukemia. Featured "first wish," which was the catalyst which founded the Make-A-Wish Foundation®.

Six friends from Montgomery County, Md. were moved by Chris's story and founded the Dreams Come True Foundation.

Original founders, now the board, voted to affiliate with the Make-A-Wish Foundation® of America.

Changed name to Make-A-Wish Foundation® of Greater Washington.

Fulfilled 10 wishes to date.

Moved into donated office space. Hired first part-time staff person to handle everyday administrative tasks.

Hired Ralph A. Nappi, Jr. as its executive director. Nappi would lead the Foundation for the next 17 years.

Volunteers Bob and Cathy Roman formed the Western Maryland field office to better serve our territory.

1982

1983

1984

1985

1990

1993

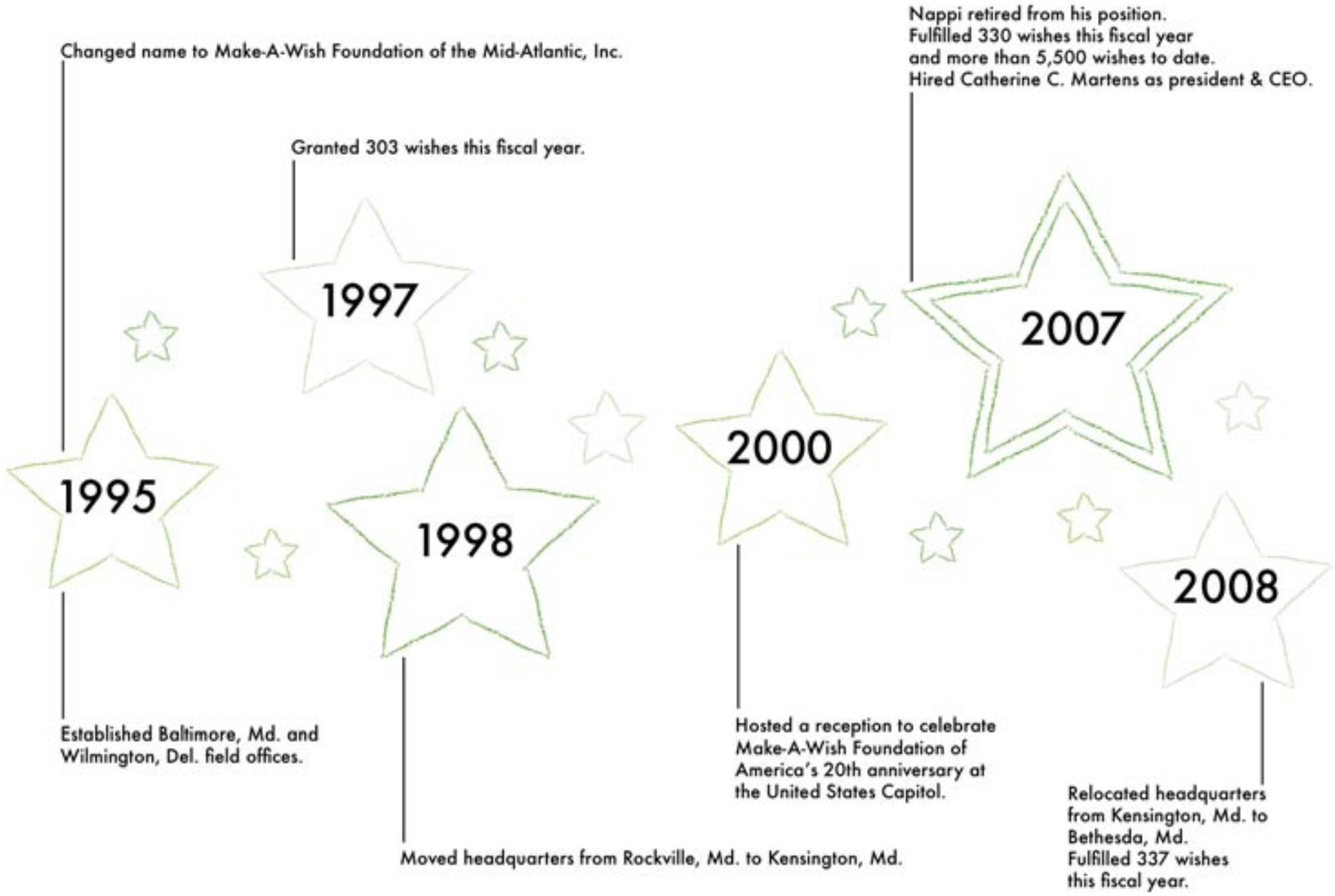


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MAKING WISHES COME TRUE





I WISH TO GO...

see the birthing of harp seals

Twelve-year-old Ted has a love for seals, particularly harp seals. Ted decided his greatest wish was to visit these seals at the ice floes in the gulf of the St. Lawrence River and see the birthing of the seals.

Through the Make-A-Wish Foundation, Ted and his family travelled to Isles de la Madeleine to make his greatest wish come true.

Upon arriving at the hotel, Ted and his family were greeted by a limousine and spoiled with extravagant meals. The family also enjoyed presentations from experts on seals and souvenirs from these speakers.

When birthing time came, Ted and his family took a helicopter ride to the ice floes to observe the seals and take their pictures. The family also spent some time touring the area and visiting local museums and sites.

Ted's wish was everything he had hoped for and more. His mom described him as "euphoric," and Ted described it as, "the best day of his life."



I WISH TO HAVE...

a laptop computer

Nine-year-old Sokjelena loves learning. In her spare time, she loves to play outside and read. When the Make-A-Wish Foundation of the Mid-Atlantic offered Sokjelena the chance to make her greatest wish come true, she knew she wanted to have a computer, printer and iPod.

Though she is able to use the computers at school, this is the first time that she has one of her very own. She chose an Apple computer to sync with her brand-new iPod. Always learning, she is most excited about looking up information about her favorite subject: science. This fourth grader likes studying plants, and also loves listening to songs from her favorite movie, *High School Musical*. With her new iPod, she can rock out to music by Ashley Tisdale, a star from the movie. Sokjelena is also looking forward to preparing reports for school.

As her favorite color is pink, her computer came complete with a pink laptop bag for safe transporting. We hope Sokjelena's wish brings her great success in school!





I WISH TO BE...

a fashion designer

Seventeen-year-old Cara loves bright colors and bold patterns, so it's no surprise she's a fan of designer Lilly Pulitzer®. When Cara found out she was eligible to have a wish granted by the Make-A-Wish Foundation of the Mid-Atlantic, Inc., she knew exactly what she wanted. Cara wished to create a dress with the designers at Lilly Pulitzer.

To turn her wish into a reality, Cara traveled to the headquarters of Lilly Pulitzer in King of Prussia, Pa. with her family. The team at Lilly welcomed her with open arms and Cara even met the company's president & CEO.

After learning how an idea transforms from a sketch and a swatch of fabric into an article of clothing, Cara got to try her hand at designing. Cara's Lilly Pulitzer original design - a white, pink and green strapless dress with an empire waist - will be made into two dresses; one for Cara and one to be auctioned off to benefit the Foundation.

Cara's day wasn't over after she finished her design. Cara was able to fit in some shopping at the store and her friends at Lilly made sure she didn't go home empty handed!

Since her return home, Cara has kept in touch with everyone at Lilly and has even been offered an internship with the company next year when she goes to college.



I WISH TO MEET...

the Washington Redskins

Eleven-year-old Tamoderick loves the Redskins. Tamoderick asked to meet the Redskins when they played the Dallas Cowboys at FedEx Field.

The Foundation coordinated a weekend of fun culminating in Tamoderick and family going to FedEx Field, watching the football game from the front row of a special box, and enjoying the amazing suite and its amenities. During the game, the Redskins Cheerleader Ambassadors even made a surprise visit.

Tamoderick was presented with a drawstring bag, team logo football for signing, ball cap and an authentic Clinton Portis jersey—which Clinton personally signed.

As a special treat, Redskins staff arranged meetings and photo opportunities with the players. They also gave Tamoderick and his family field passes where they were able to spend time on the playing field with the players. While there, Tamoderick met Dexter Manley, Coach Earnest Byner and, most especially, Clinton Portis.



WISH ASSISTS

The Make-A-Wish Foundation has chapters nationwide and is affiliated with the Make-A-Wish Foundation® International, who partner to fulfill the wishes of children around the globe. As our chapter is so diverse, we often receive requests to help fulfill wishes of children residing outside our chapter's territory. We call these "wish assists." Many of these wishes include meeting the President of the United States or the First Lady, visiting the Smithsonian or other local museums, meeting a driver at Dover International Speedway or seeing a race.



When nine-year-old Preston found out he would receive a wish from the Make-A-Wish Foundation, he immediately knew his most heartfelt wish was to be a United States Secret Service Agent.

In partnership with the United States Secret Service, Preston received his wish during a two-day experience in our nation's capital. To prepare him for his official experience, Macy's outfitted him in the prerequisite black suit.

To start the day and his work as an agent, Preston traveled in style in an official SUV complete with lights and sirens to Secret Service headquarters. There, Preston was sworn in as an Honorary Secret Service Agent by United States Secret Service Director Mark Sullivan. The ceremony was attended by hundreds of agents and staff members. Preston received an official certificate verifying his honorary agent status, his "creds" (badge) and the very important ear piece and radio.

As an agent, Preston learned about the duties of the Secret Service including detecting counterfeit monies. Working with his partner,

Preston actually apprehended a "counterfeit criminal" and delivered him into the hands of the agency.

The Maryland National Guard also stopped by to greet the honorary agent and took him for a helicopter ride. Preston's wish was filled with new and exciting tasks that gave him a real idea of what being a Secret Service Agent is like.

Six-year-old Cody, a native of Indiana, had never seen the ocean before and wished to visit Rehoboth Beach, Del. Little did he know that by the end of his week-long beach vacation, he would be a pirate sailing the high seas!

When he arrived in Delaware, he found his ocean-front hotel room filled with donated beach toys and boogie boards. Each morning, an umbrella and chairs set up on the beach for his family to enjoy.

The highlight of Cody's week was when he was the guest of honor aboard the "Sea Gypsy" for the Pirates of Lewes Expedition. During an hour long voyage, Cody and his fellow pirates searched for buried treasure along the Lewes-Rehoboth Canal making his wish a magical experience he will remember forever!



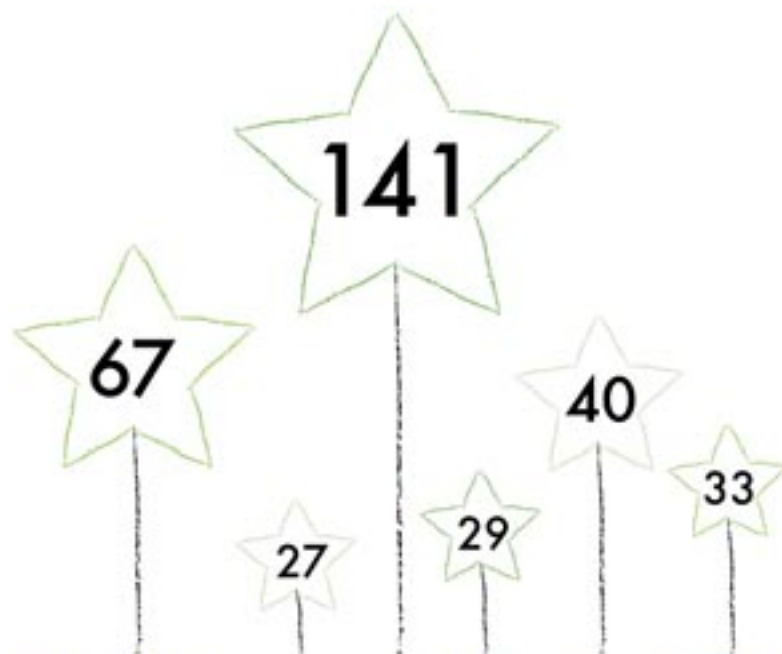
Five-year-old Sophia's and seven-year-old Hannah's greatest wish was to meet the President of the United States in Washington, DC. So each child and her family flew to our nation's capital to tour the city and visit with the President.

Sophia also had a few questions for the President. She asked about what he does as the President and how things "get done." She said at the end of the day that she thinks the President is "really cool."

When Hannah's chance came to finally meet the president, she had some business to discuss with him. Hannah conversed with the President about ways to make handicapped parking and accessibility laws better. Hannah also wanted to give the President a University of Memphis baseball cap. Her day was everything she had hoped for!

WHAT OUR KIDS WISHED!

The Make-A-Wish Foundation of the Mid-Atlantic, Inc. fulfilled 337 very special wishes in Fiscal Year 2008. We were excited to watch wishes grow as each of our wish kids had their one greatest wish come true!



Children Served by Age:

2 ½ - 5 years: 70

6 - 8 years: 60

9 - 11 years: 60

12 - 14 years: 47

15 - 18 years: 111

Average Wish Child Age:

9.6 years old

Gender:

Male: 183

Female: 155

337 total wishes were granted in fiscal year 2008 which included:

141 wishes to visit Walt Disney World® Resort, Disneyland® Resort or to go on the Disney Cruise Line®

67 wishes to travel, including 15 trips to Hawaii and 30 adventures abroad

40 wishes to go on a shopping spree

33 other wishes such as a bedroom makeover, play house, etc.

29 wishes to have computers and other electronics

27 wishes to meet celebrities

OUR VOLUNTEERS

We have more than 500 volunteers who are:

- ☆ Board Members
- ☆ Interns
- ☆ Office Volunteers
- ☆ Special Events Volunteers
- ☆ Wish Alumni
- ☆ Wish Ambassadors
- ☆ Wish Granters

We would like to extend a special note of thanks to our celebrity wish granters who generously donate their time for numerous wishes each year. With their dedication to the Foundation, many of our wish kids are able to have their one greatest wish fulfilled.

Please contact our Volunteer Manager by calling 301.962.9474 or via e-mail at volunteer@midatlantic.wish.org for more information on volunteer opportunities with the Foundation.



SPECIAL EVENTS

In fiscal year 2008, the Make-A-Wish Foundation of the Mid-Atlantic, Inc. produced seven extraordinary events to raise funds and awareness. The following events offered a tangible way for members of the community to support the Foundation's mission. A special thanks to all of the sponsors, participants and volunteers who made each of these events a great success!

The 24th Annual Make-A-Wish® Triathlon at Sea Colony

The 24th Annual Make-A-Wish® Triathlon at Sea Colony, held on September 16, 2007, was an amazing success thanks to all the incredible sponsors, participants, and volunteers who came together to make wishes come true! Hosted by Sea Colony Resort in Bethany Beach, Delaware, more than 400 triathletes participated in the event to swim, bike and run for wishes.

The 6th Annual Charm City Scavenger Hunt

The 6th Annual Charm City Scavenger Hunt presented by UAW-GM was held on October 20, 2007 in Baltimore, Md. More than 35 teams participated in this fun-filled event, which consisted of teams of two to six people seeking answers to challenging questions about Baltimore's vibrant and colorful neighborhoods. Title Sponsor UAW-GM was represented at the Scavenger Hunt by men and women of the General Motors Allison Transmission Plant in White Marsh, Md. The day concluded with a fabulous post-hunt reception at Outback Steakhouse in Canton, Md.

The 10th Annual Make-A-Wish® Scavenger Hunt

Our 10th Annual Make-A-Wish® Scavenger Hunt was held on April 12, 2008 in Washington, D.C. Teams of two to six people competed to answer approximately 100 clues about people, places and things in our nation's capital. Approximately 300 participants raced to uncover the answers, and about 100 volunteers dedicated their time and energy to ensure the day was well organized and full of fun. The event included a beautiful post-hunt reception at Maggiano's Little Italy in Washington, D.C. where WTOP's Man About Town Bob Madigan served as emcee and kept the public updated on the event's proceedings.



The 9th Annual CAG Truck Capital Make-A-Wish® 10K/5K Run & Walk

The 9th Annual CAG Truck Capital Make-A-Wish® 10K/5K Run & Walk was held in scenic Centreville, Delaware on April 20, 2008. Nearly 400 people participated in the event, which began and ended at Buckley's Tavern, which provided a fabulous post-race party on the deck for participants.

The 18th Annual Make-A-Wish® Kids' Triathlon

The 18th Annual Make-A-Wish® Kids' Triathlon was a huge success! Held on May 18, 2008 in Silver Spring, Md., approximately nearly 150 participants aged 5-14 ran, swam, and biked their hearts out to support the mission of the Foundation. The rain held off just long enough for everyone to enjoy the day outside, where the children participating helped raise awareness and funds to make wishes come true for their peers. Athletes, families, and volunteers enjoyed a fantastic barbeque, silly clowns, ice cream, snow cones and other forms of fun entertainment at the post-race picnic. The day culminated with a fantastic awards ceremony.

The 13th Annual Make-A-Wish® Golf Classic

In its 13th year, the Make-A-Wish® Golf Classic held in Wilmington, Del. proved to be a great success on May 21, 2008 where scratch golfers and head-scratches alike were able to enjoy a round of golf at White Clay Creek Country Club. The event was sold out with 120 golfers participating to raise funds to support wishes. Special thanks to Presenting Sponsors CAG Truck Capital for their support in making the day a terrific success. After the exciting day of golf, participants enjoyed a wonderful reception and silent auction.

The 21st Annual Make-A-Wish® Golf Classic

The 21st Annual Make-A-Wish® Golf Classic sponsored by Grubb & Ellis Company was a was held at Woodmont Country Club. At the shotgun-start, four-ball scramble golf tournament, 128 golfers teed off on June 23, 2008 to support children and their families through the power of a wish. After playing the challenging 18-hole championship golf course, golfers relaxed at the cocktail reception where lucky winners received door prizes. The cocktail reception was followed by dinner and the awards ceremony where prizes were given out for lowest scores, straightest drive, closest to the pin and longest drive. The event also featured a live auction, and gave guests the opportunity to sponsor wishes directly. Many thanks to the numerous volunteers for making this event a terrific success!



COMMUNITY FUNDRAISING EVENTS

Each year, more than 50 special events are produced by individuals and organizations in the community to raise funds and awareness for the Foundation. The following are organizations and individuals who have held events to benefit the Foundation this fiscal year:

Blue Duck Tavern Cookie Fundraiser
Briar Woods High School
Catherine Quinn
Chad Blum Golf Tournament
Coldstone Creamery
Communications Supply Corporation
DC Military Officers (Coast Guard)
Dominion High School
Elite Fitness Concepts
Fraternal Order of Police #119 Kickball Tournament
Gainesville Grizzlies
Harford Mall Rock
IHOP
Lindsay Chan's T-shirt Sale Fundraiser
2nd Annual Louis Capano Jr. & Louis Capano III Family
Foundation Golf Outing
Lucky Brand Jeans Grand Opening in Pentagon City
Maryland Wishes
National Capital Club Manager Association

North Point High School
Olde Creek Elementary School
Park Hyatt Washington/Blue Duck Tavern
Pizzazz Inc.
Quinn's Goldsmith
Raytheon Integrated Defense System
Resurrection St. Paul School
Royal Netherlands Embassy
Sacred Space Yoga
The Sherman's Renewal of Vows- Donations in Lieu of Gifts
Spotlight Entertainment Group
Sunrise Valley Elementary School 5K Walk/Run
Thomas Pyle Middle School
Tickled Pink Mother/Daughter Fashion Show
Torpedo Factory Art Center/Target Gallery
University of Maryland Fab Five Class Fundraiser
Vintage Virginia Wine Festival
Worldgate Sport & Health
Zeta Beta Tau Fraternity, University of Maryland

For information on hosting an external fundraising event to benefit the Make-A-Wish Foundation of the Mid-Atlantic, Inc., please contact Community Relations Manager Courtney Hill by calling 301.962.9474 or via e-mail at chill@midatlantic.wish.org.



NATIONAL ALLIANCES

The Make-A-Wish Foundation has partnerships with many corporations across the United States. We call these partnerships our "National Alliances." We have 80 National Alliance partners, including Macy's, Maggiano's Little Italy, Hyatt Corporation, Bank of America and, of course, The Walt Disney Company. As distinctly different as these corporations are, so are their events, promotions and in-kind donations that benefit the Foundation. Many thanks to all of our generous corporate partners for their continual support of our mission. Their contributions and support enable us to fulfill the wishes of local children and spread the hope, strength and joy they bring.

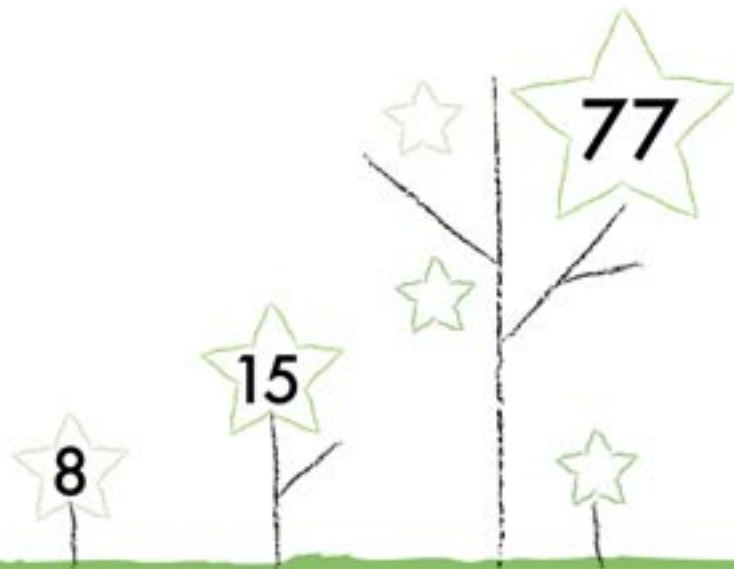
National Partners that donated \$5,000 or more to the Mid-Atlantic Chapter in FY 2008:

- Bank of America
- Bath & Body Works
- BMW
- Brooks Brothers
- Discover Card
- Einstein Noah
- Hyatt
- Jewelers for Children
- Lay's
- Learning Care Group
- Luxaire
- Macy's
- Maggiano's Little Italy
- Morton's The Steakhouse
- Power Designs
- T.G.I. Friday's
- Things Remembered
- UAW-GM
- United Healthcare
- Walmart
- Zale's/Gordon's Jewelers



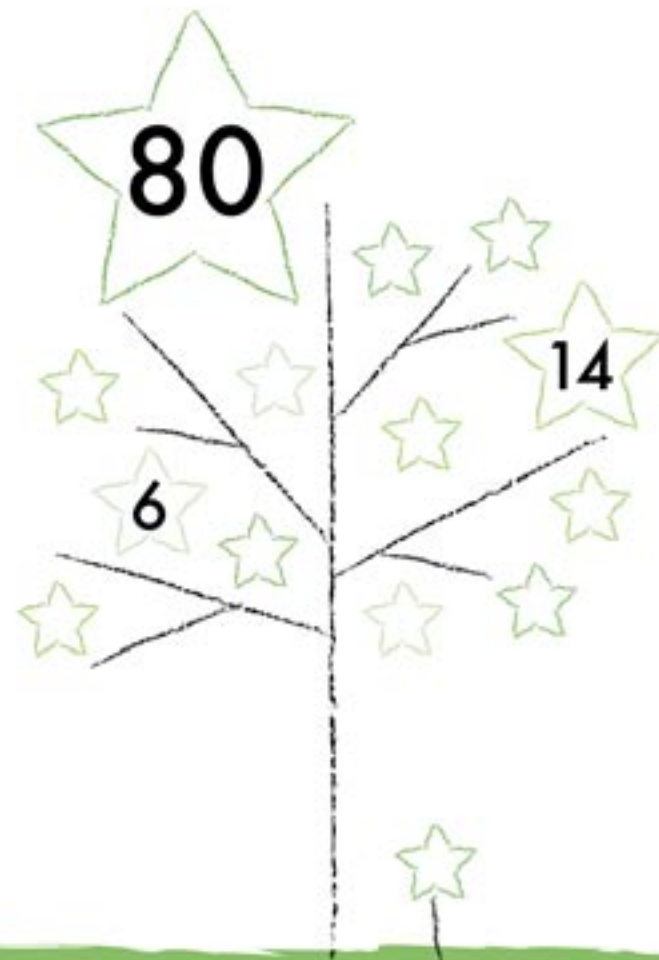
OPERATIONAL REVENUE

- 77% Individual Contributions
- 15% Internal Special Events
- 8% External Fundraising Events



OPERATIONAL EXPENSES

- 80% Wish Granting
- 14% Fundraising
- 6% Administration



DONOR PROFILE

Janie McKenna and Christopher LaLonde



"Gifts from the heart" is a phrase that comes to mind when interviewing Janie McKenna and Christopher LaLonde about why they give to the Make-A-Wish Foundation of the Mid-Atlantic, Inc. Almost a decade ago, Janie and Christopher decided (at the initial suggestion of Janie's sister) to make their first gift to the Foundation. The couple has been giving generously, selflessly and loyally ever since, helping to make wishes come true for more than ten children in our area.

"We are so delighted to be able to help children in this very special way," Janie said recently. With all the bad news in the world today, Janie says, it makes them feel good to know that their gifts impact children's lives directly and bring joy and happiness to the wish children and their families often at a difficult time.

Long-time residents of Virginia, Janie has been a real estate agent for more than 16 years and Christopher recently retired from a career in hospital administration and health care policy. The Make-A-Wish Foundation of the Mid-Atlantic, Inc. would like to express our sincere gratitude to Janie and Christopher for their continued support of the Foundation over the years, bringing hope, strength and joy to so many children. Thank you!

If you would like more information on how you can support the Make-A-Wish Foundation of the Mid-Atlantic, Inc., please contact Anna Tate at 301.962.9474 or via e-mail at atate@midatlantic.wish.org.



ABOUT THE CHRIS GREICIUS SOCIETY

More than twenty-five years ago, seven-year-old Chris Greicius was being treated for leukemia. Every day he dreamed of becoming a police officer. Through some very special people including U.S. Customs Officer Tommy Austin and Arizona Department of Public Safety (DPS) Officers Ron Cox and Frank Shankwitz, Chris's dream became a reality. Chris was able to enjoy a tour of the city in a department helicopter and was then flown back to headquarters. Three police cruisers and a motorcycle officer greeted him before his meeting with the DPS command staff. There Chris was sworn in as the first honorary DPS patrolman. Several women worked through the night to make a custom-tailored uniform for the ceremony. He also took a motorcycle proficiency test on his battery-operated motorcycle to earn his wings which were pinned on his uniform. Two days later, Chris lost his battle with leukemia, but his wish would be the inspiration behind the Make-A-Wish Foundation and nearly 200,000 special wishes that have touched children's lives since.

The Chris Greicius Society is named in honor of this brave seven-year-old boy and the magic that his wish created. The Chris Greicius Societies of Strength, Hope and Joy help to ensure wishes in the future.

CHRIS GREICIUS SOCIETIES

The Make-A-Wish Foundation of the Mid-Atlantic, Inc. gratefully acknowledges the following individuals and family foundations for their generous support in helping wishes come true. Gifts of \$5,000 or more from individuals received during our FY08 Fiscal Year (September 1, 2007 through August 31, 2008) are listed. Cumulative lifetime giving of \$25,000 or more is also acknowledged below.

Chris Greicius Society of Strength

Recognizes individual cumulative lifetime giving of \$100,000 or more

The Bryna/Gudelsky/Mulitz Family

Estate of Katherine C. Carrick

Clark Charitable Foundation/Courtney Clark Pastrick

Estate of Hazel S. Davis

Estate of James Royal Gallatin

Michelle and Chris Grivas

Toshiko and Jay Tompkins



Chris Greicius Society of Hope

Recognizes individual cumulative lifetime giving of \$25,000 to \$99,999

Pennie and Gary Abramson
Debra and Jeff Greenblatt
Michael Jordan
Jorge and Nancy Kfoury Foundation
Long Family Trust
William Mandl Living Trust
Janie McKenna and Christopher LaLonde
Estate of Bessie Muenzing
Estate of Estella Jane Nicholson
W. Russell and Norma G. Ramsey Foundation
The Schwartzberg Family
Sere met Family Foundation
Estate of Joyce C. Sinclair

Chris Greicius Society of Joy

Recognizes individual annual giving of \$10,000 to \$24,999 from September 1, 2007 to August 31, 2008.

Laura Bryna
Debra and Jeff Greenblatt
The Jorge and Nancy Kfoury Foundation
Linda and Gary Krat/Aspen Community Foundation
Alan B. Meltzer/The Meltzer Group
Jean Morrison and Gregory L. Knott
Jaime K. Schwartzberg
Seremet Family Foundation
Taishoff Family Foundation

Wish Stars

Recognizes individual annual giving of \$5,000 to \$9,999 from September 1, 2007 to August 31, 2008.

Pennie and Gary Abramson
Scott Bloomberg
Delaplaine Foundation
Laurie and Brett Diamond
Mr. and Mrs. Fredric M. Edelman

Michelle and Chris Grivas
Laura B. Gudelsky Mulitz Trust
Morton Gudelsky Foundation
The Rodney P. Hunt Family Foundation
Julie and Kevin Kirsch
Janie McKenna and Christopher LaLonde
Ann M. Lamp
Walter R. Lincoln
Rita Monahan
Shelley and Tommy Mulitz
Eva Nechay
The Estate of Harold S. Novinger
David L. Schwartzberg
Richard G. Vernon, Esq.
Lisa R. Wagner

Chris Greicius Legacy of Wishes

Recognizes those individuals who have included the Foundation in their wills or estate plans and have made those intentions known to us. We are grateful to the following individuals for leaving a legacy of hope, strength and joy for special wish children. For more information on leaving your Legacy of Wishes, please contact Anna Tate at 301.962.9574 x334 or at atate@midatlantic.wish.org.

Anonymous (1)
Dolores A. Dolphin*
Edith G. Draper*
Karel J. Kidwell
Maurice C. Tracy*
Eleanor F. Voss*

*Deceased

Note: Every effort has been made to ensure the accuracy of this list. If we have made an error, please contact us at 301.962.9474, so that we may correct our records.



CORPORATE & GROUP DONATIONS

Hundreds of corporations, groups and organizations have generously supported our wish children's dreams through their cash contributions. These donations have allowed our wish kids to have the opportunity to focus on a positive, uplifting event - a wish come true - in the midst of their health crises. Make-A-Wish sincerely appreciates the support and commitment from these friends of the Foundation.

IN-KIND DONATIONS

Many thanks to the companies that donated services, materials and time in support of the Make-A-Wish mission. These donations allow the Foundation to save money and *share the power of a wish®* with many more special children. Examples of in-kind donations include: accommodations, printing services, office equipment donations, airline tickets, and much, much more! We are deeply grateful to all who made these generous contributions.



McKenzie wished to meet and touch penguins.



Nakomis wished to go to Hawaii.



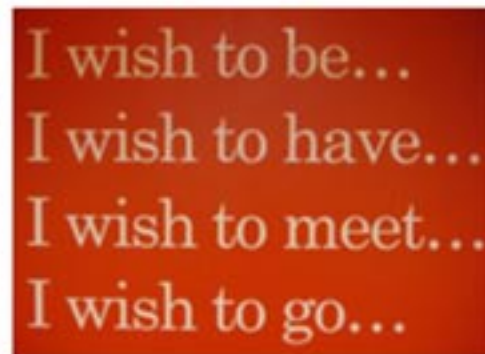
Jeremy wished to go see the birth of sea turtles.

NEW HEADQUARTERS OFFICE

The Mid-Atlantic Chapter headquarters relocated to a new office space in Bethesda, Md. We are extremely grateful for this new space which will allow us to better serve the children in our area facing life-threatening medical conditions.

The new office location is:
5272 River Road, Suite 700
Bethesda, MD 20816

Feel free to stop by for a visit!



Make-A-Wish Foundation of the Mid-Atlantic, Inc.

STATEMENTS OF FINANCIAL POSITION

August 31,

	<u>2008</u>	<u>2007</u>
ASSETS		
Cash and cash equivalents	\$ 1,539,928	\$ 2,105,964
Investments	6,355,745	6,167,819
Contributions receivable	671,632	591,369
Pledges receivable	65,222	60,687
Due from National Organization	96,415	36,921
Equipment, net	220,814	33,049
Other assets	111,507	41,659
	<u>9,061,263</u>	<u>9,037,468</u>
Total assets	\$ 9,061,263	\$ 9,037,468
LIABILITIES AND NET ASSETS		
Accounts payable and accrued expenses	\$ 249,508	\$ 79,739
Accrued wish costs	2,284,642	1,290,392
Unearned revenues	77,992	35,314
Capital lease	34,479	—
	<u>2,646,621</u>	<u>1,405,445</u>
Total liabilities	2,646,621	1,405,445
Net assets:		
Unrestricted	6,122,197	7,307,445
Temporarily restricted	292,445	324,578
	<u>6,414,642</u>	<u>7,632,023</u>
Total net assets	6,414,642	7,632,023
Total liabilities and net assets	\$ 9,061,263	\$ 9,037,468

The accompanying notes are an integral part of these statements.

Make-A-Wish Foundation of the Mid-Atlantic, Inc.

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year ended August 31, 2008

	Unrestricted	Temporarily Restricted	Total
Revenues, gains, and other support:			
Contributions	\$ 3,369,602	\$ 180,044	\$ 3,549,646
Internal special events	860,084	112,401	972,485
Less cost of direct benefit to donee	<u>(287,776)</u>	<u>—</u>	<u>(287,776)</u>
Internal special events, net	572,308	112,401	684,709
External special events	379,855	—	379,855
Interest and dividend income	321,095	—	321,095
Net realized and unrealized loss on investments	(352,818)	—	(352,818)
Other income	11,279	—	11,279
Net assets released from restrictions	<u>324,578</u>	<u>(324,578)</u>	<u>—</u>
Total revenues, gains, and other support	<u>4,625,809</u>	<u>(32,133)</u>	<u>4,593,766</u>
Expenses:			
Program services:			
Wish granting	4,621,112	—	4,621,112
Support services:			
Fundraising	837,838	—	837,838
Management and general	<u>352,197</u>	<u>—</u>	<u>352,197</u>
Total support services	<u>1,190,035</u>	<u>—</u>	<u>1,190,035</u>
Total expenses	<u>5,811,147</u>	<u>—</u>	<u>5,811,147</u>
Change in net assets	(1,185,248)	(32,133)	(1,217,381)
Net assets, beginning of year	<u>7,307,445</u>	<u>324,578</u>	<u>7,632,023</u>
Net assets, end of year	<u>\$ 6,122,197</u>	<u>\$ 292,445</u>	<u>\$ 6,414,642</u>

The accompanying notes are an integral part of this statement.

WAYS TO HELP

There are many ways to help make wishes come true, including referring a child, making a donation, volunteering, sponsoring a special event or by holding your own community fundraising event. For additional information on ways to help, please visit www.midatlantic.wish.org or call 301.962.9474.

Donate

There are several ways to support the Make-A-Wish Foundation including:

- Making a cash or in-kind donation.
- Participating in your employer's workplace giving program by designating the Make-A-Wish Foundation of the Mid-Atlantic, Inc.
- Donating frequent flier miles and hotel points which will directly support wish-granting efforts.
- Remembering the Make-A-Wish Foundation of the Mid-Atlantic, Inc. in your will.
- Organizing a community fundraising event such as a golf tournament, car wash or fashion show to raise funds and awareness.
- Sponsoring and/or participating in one of the Foundation's special events.
- Sending Make-A-Wish holiday cards; a donation is made in honor of the recipient for each card sold.

Refer a Child

If you know a child between the ages of 2 ½ and 18 with a life-threatening medical condition who has not previously had a wish granted by the Make-A-Wish Foundation or another wish-granting organization, please contact us to find out how to help the family refer their child for a wish. More information about referring a child is available by calling 301.962.9474 or by visiting www.midatlantic.wish.org.

Volunteer

Volunteering is one of the most rewarding ways to experience the power of a wish firsthand. You can help out in the Foundation's offices, provide professional services, be a wish grantor or volunteer at a special event. To become a volunteer, please contact our Volunteer Manager at 301.962.9474 or volunteer@midatlantic.wish.org.



STAFF LIST

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Mary R. Roth, Vice President of Program Services

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THANK YOU FOR HELPING TO MAKE WISHES GROW



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*Please note, all contact information is correct as of February 1, 2009.

