



Make-A-Wish Foundation®  
of the Mid-Atlantic, Inc.



A N N U A L R E P O R T

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## Letter from Nancy Kfoury

Greetings,

Another year of fulfilling wishes for our special children in the Mid-Atlantic region has passed! It has been a year of some change for the Foundation, but even as these changes have occurred, we have never lost sight of our mission, to bring joy and happiness to children with life-threatening medical conditions. As I reflect on the past fiscal year, I am pleased to take this opportunity to share our news and the exciting new happenings at the Make-A-Wish Foundation of the Mid-Atlantic, Inc.

First, the Foundation saw a change of leadership. After 17 years of dedicated service, Ralph A. Nappi, Jr. retired from the position of President & CEO. Under Ralph's leadership, the Foundation grew to become one of the most stellar nonprofit organizations in the Washington, DC area, experiencing both financial growth and stability, while at the same time delivering the most special wishes any child could ever imagine. Ralph's guidance allowed the organization to grow steadily and with great forethought, and by the time he departed, the Foundation had fulfilled more than 5,500 wishes for children in our Mid-Atlantic region. We will always be grateful to Ralph for his careful stewardship of the Make-A-Wish of the Mid-Atlantic, and we wish him the very best in his well-deserved retirement!

To lead the Foundation, the Board of Directors conducted a strategic and thorough search. I am very happy to announce that in August of 2007, Catherine C. Martens accepted the role of President and CEO. Her passion for the mission of the Foundation, and for reaching out to every medically-eligible child in our region is absolutely infectious. The staff is excitedly preparing for a significant growth in wishes, and we are thrilled to see the whorl of activity in the office and in the field. It is wonderful to witness growth in action. Welcome, Cathy. We could not be more pleased that we have you leading our team!

As you know, the power of the wish is magic unto itself. This year, the Foundation reached 330 children and their families by fulfilling each child's greatest wish. We've installed pools, redecorated rooms, planned adventure trips, seen more than 150 children off to a major theme park in Florida and even visited a guitar factory. But more importantly, we've replaced tears with smiles, worry with laughter, anxiety with pleasure. We have given these children, who have been burdened with way too much to think about in their young lives, a chance to be just children again. That is worth every dollar and every minute we spend on these wishes.

For the people of the Make-A-Wish Foundation of the Mid-Atlantic, seeing the smiling faces of wish children and their families is truly a privilege and an honor. However, it is through the support and commitment of the greater community that we are able to make these wishes come true.



MAKE-A-WISH

continued...

Please enjoy the stories contained in these pages, and look closely at our activities and financial report. You'll see just how special wishes can be, and how hard we work to ensure the wishes of children today and tomorrow.

I thank you for your support and belief in our work.

We look forward to continuing the magic.



Nancy Kfoury, Ph.D.  
Chairman, Board of Directors



MAKE-A-WISH

## Letter from Cathy Martens

Greetings,

First of all, I am so thrilled to be part of the Make-A-Wish family. It is an honor to join the ranks of such a dedicated team of staff, board members, volunteers and supporters.

The Make-A-Wish Foundation of the Mid-Atlantic, Inc. has a rich history in spreading the hope, strength and joy that wishes carry. Each wish, individual and custom-designed, represents the greatest hope of each child who dreams it. It is this magic, this imaginary design, that drives us to make each wish the best it can possibly be.

As we enter 2008, we have a terrific outlook for the Foundation, and a big plan to make even more wishes come true. To start, we've established a new medical outreach plan to identify, reach out to, and partner with all referral sources. Through this new initiative, we have set a new goal to reach out to all eligible children in our area.

This is an exciting goal. We know this is a significant increase in wish referrals, and we look forward to all the additional smiles we hope to share. To fund this increase in wishes, we're also stepping up our development work. We're adding new internal and external events, and extending our community outreach. We know that to make each wish a magical experience, we need the support of our local community.

I look forward to getting to know the Make-A-Wish Foundation of the Mid-Atlantic community. I thank you for your dedication to the Foundation, to our mission, and to the children and families we serve. We could not do it without you!

All the best in 2008,



Catherine C. Martens  
President & CEO



MAKE-A-WISH

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## History



In 1982, an NBC television show did a segment on a seven-year-old boy named Chris Grecius from Arizona. Chris, who suffered from leukemia, had always dreamed of becoming a police officer. When Chris' health began to worsen, a friend contacted the Arizona Department of Public Safety. A group of caring individuals organized a special day for Chris to be sworn in as honorary officer. Chris was presented with a custom-tailored uniform, took a helicopter tour and even passed a motorcycle proficiency test - on a battery operated motorcycle - with flying colors. A few days later, Chris passed away. He was buried in his uniform with the words "honorary officer" engraved on his tombstone.

Jane Martens of Potomac, Md. was moved by the story. The efforts of those few individuals in Arizona had brought a little boy and his family so much joy in a time that was otherwise filled with sorrow. At a dinner party a few nights later, Jane discovered that her friend, Barbara Appleby of Chevy Chase, Md. had also seen the program. The two of them decided to volunteer for the local chapter of the organization that had made Chris' wish come true: The Make-A-Wish Foundation.

There was one tiny hitch. After making a few phone calls, Barbara discovered that the Make-A-Wish Foundation was not yet established in the D.C. area. Not a problem, thought Jane and Barbara, they would start their own organization. In February of 1983, Jane Martens, Barbara Appleby, Deborah Walker, Harry Martens, Chris Martens and Fraser Brewer founded the Dreams Come True Foundation, which would ultimately become the Make-A-Wish Foundation of the Mid-Atlantic, Inc.

The first year of the Foundation was filled with ups and downs, as the group discovered that building an organization from the ground up took an extreme amount of work. Not only did they have to raise the money to fulfill wishes of children, but they had to find deserving children who needed their wishes fulfilled. In May of 1983 the original six founders, now known as the board, voted to affiliate with the Make-A-Wish Foundation of America. Dreams Come True became the Make-A-Wish Foundation of Greater Washington.

In September of 1983, the Internal Revenue Service awarded the Foundation its 501(c)(3) nonprofit status, allowing donations made to the Foundation to be considered tax-deductible. The foundation also held its first major fundraiser, a triathlon at the beach which would become an annual Foundation tradition. But the greatest accomplishment in those first few months was granting the wishes of three local children who suffered from life-threatening medical conditions. The Foundation's first wish, beautiful and simple, was for a little girl who wanted to go to Ocean City and spend the weekend at the beach. By September of 1984, the Foundation had fulfilled 10 wishes and was on a roll.

Expanding at an exciting pace, the Board decided to move into donated office space and hire part-time staff to handle the Foundation's everyday administrative tasks.



In October of 1990, the Foundation hired Ralph A. Nappi, Jr. as its Executive Director. Nappi would lead the Foundation for the next 17 years.

To accommodate a growing need, volunteers Bob and Cathy Roman formed a field office in Western Maryland in 1993. With a name change to the Make-A-Wish Foundation of the Mid-Atlantic, Inc. and the establishment of field offices in Baltimore, Md. and Wilmington, Del. in 1995, the Foundation was now in a better position to serve children residing throughout the Mid-Atlantic. In 1997 the Foundation granted a total of 303 wishes. Three wishes in 1983 was a very distant memory.

In May of 1998, the Foundation moves its headquarters from Rockville, Md. to Kensington, Md.

In the year 2000, the Foundation had the honor of hosting a reception to celebrate Make-A-Wish Foundation of America's 20th anniversary at the United States Capitol. The event featured a press conference during the day, and a reception hosting approximately 150 distinguished guests.

When Nappi retired from his position in July of 2007, the Foundation had fulfilled more than 5,500 children in Northern Virginia, the District of Columbia, Maryland and Delaware.

Catherine C. Martens accepted the role of President and CEO in August 2007, and continues the Foundation's expansion with the goal of reaching out to every single child who is suffering from a life-threatening medical condition in the Mid-Atlantic region.

The vision of six local residents has become a reality, and the pure joy that Chris experienced when he put on his police uniform has been passed on to thousands of deserving children.

## Recent Wishes

### Samantha's Shopping Spree Wish Comes True

Five-year-old Samantha of Bolling Air Force Base has a passion for shopping. Not your typical little girl, she and her family have spent a good deal of time at Walter Reed Army Medical Center (Washington, DC) as Samantha battled a life-threatening medical condition and received treatment. While there, her mother learned of the Make-A-Wish Foundation of the Mid-Atlantic through the hospital staff and other patients, and set to work to refer Samantha.

When the Foundation received Samantha's referral, a Wish Granter went to meet with the family and talk about her greatest wish. During their meeting, Samantha shared about her big wish for a shopping spree at Toys 'R' Us. Specifically, Samantha was excited to shop for a Power Wheels Barbie® Cadillac Escalade and baby dolls.

The Foundation put plans into action immediately and partnered with Toys 'R' Us (Falls Church, Va.) to make Samantha's wish very special. The Foundation also assigned a Wish Coordinator and two volunteer Wish Granters, Marvene Horwitz and Hollie Nelson, to plan Samantha's exciting day. The store coordinated two personal shoppers for Samantha, and even decorated her shopping cart with balloons and signs—all in her favorite color: pink! On the day of the event, a 10-person limousine picked up Samantha and her mom, dad and three siblings and drove them to Samantha's favorite restaurant for a power lunch. They dined on pizza and prepared for their shopping adventure!

Immediately following lunch, the limousine delivered them at the store. Soon after they arrived, the store staff made a special in-store announcement alerting shoppers of their special guest and her wish. Samantha was so excited, and immediately began shopping for her new Barbie Power Wheels. An assembly staff member was standing by to fulfill this special part of her wish.

Samantha wasted no time and was full of smiles as she filled her cart. In fact, she spent every penny of her shopping money, and the limousine couldn't carry all of her packages in one trip.



Samantha gives her new jeep a test drive.

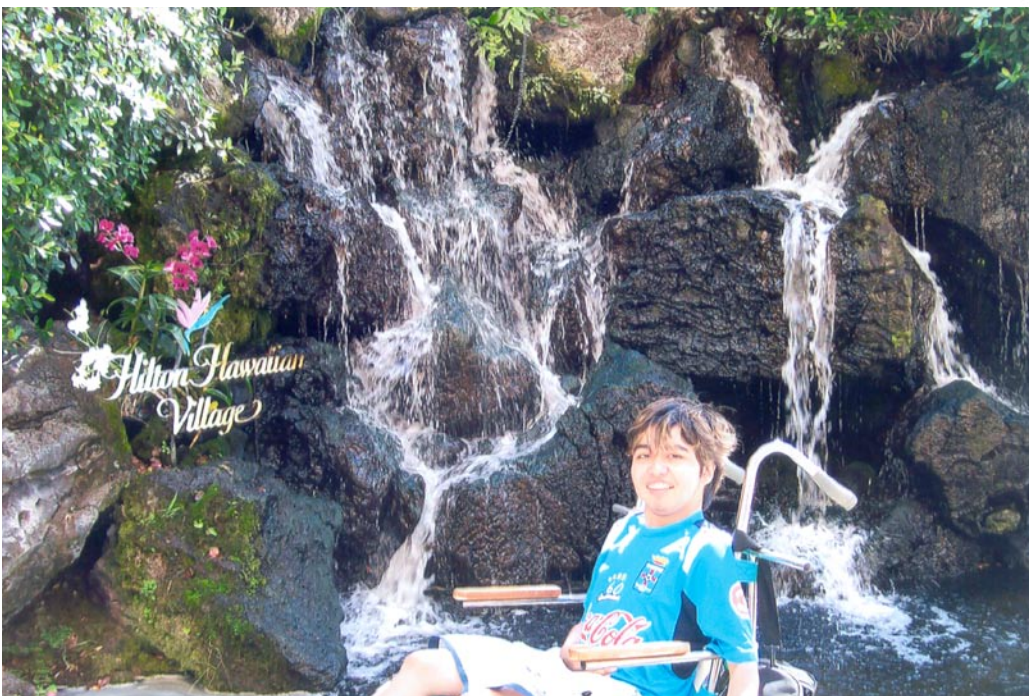
## Juan Visits Hawaii and Finds Paradise

Fifteen-year-old Juan from Annandale, Va., wished for a Hawaiian vacation. His ultimate idea of paradise was to see the beaches, enjoy the islands and take a glass-bottom boat ride.

Foundation staff and volunteers worked with the family to design the perfect wish for Juan, and to enable much-needed family time away from doctors, hospitals and medical care. To kick off the trip, Juan, his parents and sister enjoyed a Hawaiian-themed send off party! Afterwards, the family flew to the Big Island where they were greeted with leis and whisked off to a beautiful resort. The entire week was jam-packed with some of the best that Hawaii has to offer.

The family enjoyed a glass-bottom boat tour in Kaneohe Bay where Juan was amazed by the corals and fish. The next day, they went on a whale-watching cruise that featured live entertainment and lunch. Another highlight of the trip was the Paradise Cove Luau where they enjoyed hula dancing, learned Hawaiian games and the art of lei making—all located right by the ocean. The family also had time to sit on the beach, visited the zoo and just spent time together in paradise.

Juan says he loved everything, but his favorites were the beach trips, the boat rides, the waterfalls and the luau. Clearly, the pictures from his time in Hawaii show the hope, strength and joy that wishes bring.



Juan enjoys a waterfall view in Hawaii.

## Dylan Learns to Swim in His Own Backyard

Last winter, six-year-old Dylan (Baltimore County, Md.) wished to learn how to swim in his very own backyard. The only hitch was that Dylan didn't have a pool. When the Foundation received Dylan's referral, a Wish Granter went to meet with him and his family to talk about his wish, his ideas and his vision for the pool. As a very brave big brother, Dylan told the Wish Granter that he had decided to wish for a family pool and swimming equipment for he and his sister.

The Foundation, in partnership with American Equity Mortgage, set to work immediately to fulfill Dylan's wish.

As it was winter, he had grand visions of warm days, water wings and just jumping into the water. Construction was soon underway, and Dylan watched a huge hole grow in his backyard. As is typical for Maryland winters, weather can get in the way. The snow fell, and Dylan's hole was soon filled with frozen water, slowing construction. To help keep to the schedule and deliver the pool on time, Dylan's father hurried to help. When the snow began to melt, he could be seen in the backyard with a shovel working to remove the water.

Dylan's pool installation was completed in time for a seasonal launch. And, that pool is the highlight of the entire family's fun. When Dylan comes home from school, he can't wait to bounce out to the pool. "Can I get in yet, can I get in yet, can I get in yet?" he asks his mom as he comes in the door. His mom reports that after one summer in the pool, Dylan's swimming has improved dramatically. He's even working to remove his water wings. And, his little sister is having a blast, too.



Dylan and his sister at their new pool.

## Troy Revisits His Study Abroad Experience in Japan



Troy is a young man with a great interest in Japanese culture and language. At the age of 16, he applied to be an exchange student to Japan. Troy was the only student chosen from his school for the program. He was selected for both his academic success and his soccer abilities. With high hopes, Troy left home and went to Kanagawa, Japan to study for a semester. After being there for only three weeks, Troy was diagnosed with a life-threatening illness and had to be emergency airlifted to Hawaii for medical treatment. Since his condition appeared so suddenly, Troy had to leave Japan without saying goodbye to his new friends at school, his teachers and his soccer teammates. He barely had time for a rushed goodbye with his host family.

Troy's condition turned his family's world upside down. Fortunately, Troy learned that he was eligible to receive a wish from the Make-A-Wish Foundation. Troy's wish was to return to Japan to reconnect with his host family and new friends. Our Wish Granters and Wish Coordinator planned a very special trip for Troy, his parents and one friend to visit Kanagawa. This time, Troy would be able to share his love for Japan with his family and friend, and also regain a special part of his life that he missed due to his illness.

While battling his condition and working his way into remission, thoughts of his wish gave him strength and provided hope for a better future.

A few months later, the time came for Troy's wish to be fulfilled. The group flew to Tokyo where they were greeted by a local Make-A-Wish volunteer who would serve as a tour guide and chauffeur. Their first full day in Japan held Troy's much anticipated school reunion. Being typical teenagers, Troy and his friend played it cool; however, it was clear how much the reunion meant to Troy. The constant smile on his face gave his emotions away. Troy reconnected with his teachers, schoolmates, teammates and friends while spending the day at Yaei-Nishi High School. Simply overwhelmed by the reception, his parents enjoyed seeing first-hand a very special part of their son's life, and watching him regain some of the precious time he lost.

After reconnecting at school, the group enjoyed a day with Troy's host family. The visit was both a wonderful reunion and a time for the two sets of parents to meet in person and get to know each other.

Before leaving Japan, Troy and the group had time to do some sightseeing around Tokyo. As his first trip was so brief, he enjoyed the opportunity to visit shrines, museums and other landmarks, and to share the experience with his family and friend. Japan came to life for all of them, and Troy felt he regained a piece of his life that was cut short.

## Zane Meets the Wiggles

Zane, a 14-year-old boy from Cumberland, Md., loves the children's musical group, the Wiggles. Zane's greatest wish was to see the Wiggles in concert. The Make-A-Wish Foundation of the Mid-Atlantic granted Zane's wish by sending him, his mother, and his grandmother on a fun-filled trip to Washington, D.C. to meet the Wiggles at their concert and explore the nation's capital.

On the first day of his wish, Zane and his family were picked up at their home and taken on a limousine ride to Washington, D.C. For their first night in the city, the family dined at America, a restaurant inside Union Station, a historic train station filled with shops and restaurants.

The following day was Zane's big day to meet the Wiggles in concert. Before the concert, Zane went to the meet and greet where he got to have his picture taken with the Wiggles and meet each member of the group. As a special treat, he and family watched the concert from seats near the stage to listen to his favorite musical group perform. His family says the experience was terrific, and they will always remember the smiles on Zane's face that his wish brought.



Zane and family enjoy their visit with the Wiggles.

## Lyrissa's Magical Trip to Walt Disney World



Four-year-old Lyrissa of Delaware wished for a trip to Walt Disney World. Lyrissa and her family were thrilled when The Make-A-Wish Foundation of the Mid-Atlantic in partnership with Jewelers for Children fulfilled her wish by sending her family to Orlando for a Disney vacation last March.

Lyrissa's trip got off to a rocky start when her flight was delayed due to a large storm. Although the airport was overly crowded because of delays, Lyrissa received special treatment from the airport staff. She and her family were the first passengers to board the aircraft, and she even got to visit the cockpit to meet the pilot.

Once Lyrissa and her family arrived in Orlando, a week of non-stop fun ensued. Some of Lyrissa's favorite moments were swimming with the dolphins and especially, meeting her favorite television character, Barney. She and her family had so much fun, and they even enjoyed an extra day at the park to make up for their delayed arrival.

Lyrissa and her family flew home on her birthday, and she received a special surprise when the entire plane sang "Happy Birthday" to her!

Although Lyrissa's trip had a stormy beginning, in the end, her mother could only describe her experience as "magical."



Lyrissa and family have a magical time in Walt Disney World.

## Special Events Raise Funds and Awareness



### Make-A-Wish Foundation-Produced Events

In fiscal year 2007, the Make-A-Wish Foundation of the Mid-Atlantic, Inc. produced seven special events to raise funds and awareness. Each of the below listed events offered a tangible way for the community to support the Foundation's mission. A special thanks to all of the sponsors, participants and volunteers who made each of these events a great success.

### Event Highlights

The 23rd Annual Make-A-Wish Triathlon at Sea Colony was held September 24, 2006 at Sea Colony Resort in Bethany Beach, Delaware. More than 500 people participated in the event, which features an ocean swim, and scenic bike and run courses.

The 5th Annual UAW/GM Charm City Scavenger Hunt was held October 21, 2006 in Baltimore, Maryland. More than 75 people participated in this event, which consisted of teams of two to six people seeking answers to questions about Baltimore's vibrant and colorful neighborhoods. The event concluded with a post-hunt reception at Outback Steakhouse in Canton. UAW/GM served as Title Sponsor of this event and was represented at the Scavenger Hunt by men and women of the General Motors Allison Transmission Plant in White Marsh, Maryland.

The 9th Annual CVS/Pharmacy Make-A-Wish Scavenger Hunt was held April 21, 2007 in Washington, D.C. Teams of two to six people competed to answer approximately 100 questions about people, places and things in our nation's capital. The event, which was attended by more than 250 people, included a post-hunt reception at Maggiano's Little Italy in Washington, D.C.

The 17th Annual Make-A-Wish Kids' Triathlon was held in Silver Spring, Maryland on May 20, 2007. Approximately 150 children competed in the swim, bike and run event. Children who participated collected donations to support the Make-A-Wish Foundation.

The 20th Annual Make-A-Wish Golf Classic was held on May 21, 2007 at Woodmont Country Club in Rockville, Maryland. More than 100 golfers participated in the event, which included a post-tournament dinner with auction.

The White Clay Creek Country Club in Wilmington, Delaware was the site of the 12th Annual CAG Truck Capital Make-A-Wish Golf Tournament. Held May 23, 2007, the event included a day of golf, a reception and silent auction. Nearly 100 golfers participated.

The 8th Annual CAG Truck Capital Make-A-Wish 10K/5K Run & Walk was held in Centreville, Delaware on April 22, 2007. Nearly 300 people participated in the event, which is the only road race held in the Centreville area also known as "Chateau Country." A post race celebration was held at Buckley's Tavern.

### Community-Produced Events

Each year, approximately 75 special events are produced by individuals and organizations in the community to raise funds and awareness for the Foundation. The following are some of the events that took place during fiscal year 2007:

- Chad Blum Memorial Golf Tournament
- Charles Krug Wine Dinner at Morton's The Steakhouse
- Quinn's Goldsmith Fundraiser
- BADD Company Dance Studio Fundraiser
- Kristin Ruprecht Memorial Golf Tournament
- 2nd Annual Eastern Shore Golf Tournament
- University of Delaware Chapter of Chi Omega



15-year-old Russ from Maryland with his custom-made PRS guitar.

## Mission

The Make-A-Wish Foundation fulfills the wishes of children with life-threatening medical conditions to enhance the human experience with hope, strength and joy.

## Board of Directors

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Brett R. Diamond  
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### **Special Advisors**

Pennie Abramson

Norma Ramsey

Debbie Greenblatt



MAKE-A-WISH

## Staff List

Catherine C. Martens, President & CEO

### **Kensington Headquarters**

Rose M. Anselmo Stahr, Wish Coordinator

Courtney A. Baggett, Wish Coordinator

Jared D. Cohen, Vice President of Development and Community Relations

Mary L. DuPre, Public Relations Coordinator

Robert W. Libero, IT Consultant

Jill M. Martin, Wish Coordinator

Nikki M. McDermott, Special Events Coordinator

Jane S. Meushaw, Vice President of Finance & Administration

Carly R. Owens, Volunteer Coordinator

John M. Sardo, IV, Accounting Assistant

Shelly G. Sinclair, Community Relations and Workplace Giving Coordinator

### **Baltimore Field Office**

Laurel Gaffney, Wish Coordinator

Lisa M. Kadish, Office, Volunteer & Donor Relations Coordinator

Ann A. Sandmann, Wish Coordinator

### **Delaware Field Office**

Nancy McGovern, Office, Volunteer & Donor Relations Coordinator

Mary R. Roth, Vice President of Program Services

### **Western Maryland Field Office**

Bob Roman, Office Volunteer, Donor Relations, External Events and  
Wish Coordinator (Volunteer)

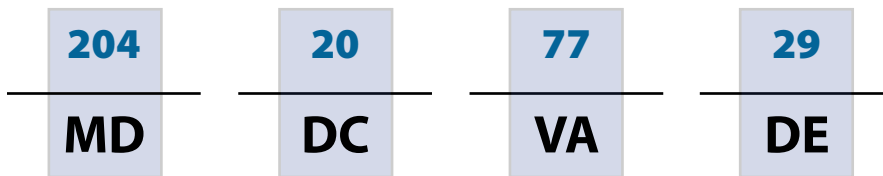
Cathy Roman, Office Volunteer, Donor Relations, External Events and  
Wish Coordinator (Volunteer)

## Charts of Effectiveness

### Funding Sources

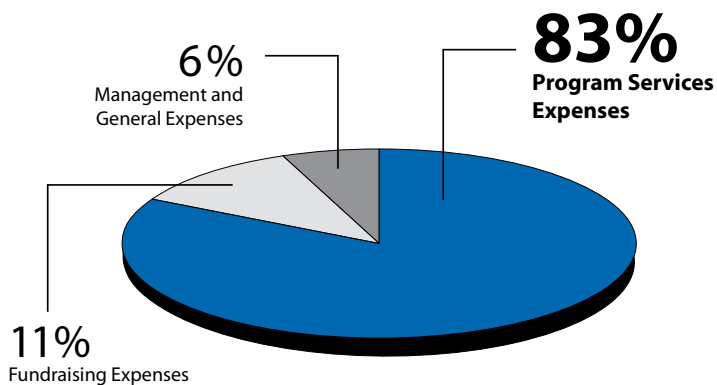


### Number of Children Served by Region



Wishes Fulfilled in FY 2007: **330**

### Effectiveness



## Ways to Help

- Make a cash or in-kind donation. Operating funds are vital as the Foundation strives to fulfill each child's special wish.
- Volunteer. This is one of the most rewarding ways to experience the power of a wish firsthand. You can also help out in the Foundation's offices, provide professional services, be a wish grantor or volunteer at a special event.
- Organize a community fund raising event. Events such as golf tournaments, car washes and fashion shows raise much needed funds and awareness for the Foundation.
- Sponsor and/or participate in one of the Foundation's special events.
- Send Make-A-Wish holiday cards. For each card sent, a donation is made in honor of the recipient. This year send cards that are more than paper and ink.
- Participate in your employer's workplace giving program and designate the Make-A-Wish Foundation of the Mid-Atlantic, Inc.
- Donate frequent flier miles.
- Remember the Make-A-Wish Foundation of the Mid-Atlantic, Inc. in your will.

Grant Thornton 

Accountants and Business Advisors

**Report of Independent Certified Public Accountants**

Board of Directors  
Make-A-Wish Foundation of the  
Mid-Atlantic, Inc.

We have audited the accompanying statements of financial position of Make-A-Wish Foundation of the Mid-Atlantic, Inc. (the Foundation), as of August 31, 2007 and 2006, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America, as established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used, and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Make-A-Wish Foundation of the Mid-Atlantic, Inc., as of August 31, 2007 and 2006, and the changes in its net assets, its functional expenses, and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

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December 13, 2007



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## Financials



Make-A-Wish Foundation of the Mid-Atlantic, Inc.

### STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year ended August 31, 2007

	Unrestricted	Temporarily Unrestricted	Total
Revenues, gains, and other support:	\$ 3,054,138	\$ 193,073	\$ 3,247,211
Contributions			
Internal special events	891,156	131,505	1,022,661
Less cost of direct benefit to donor	(234,766)	—	(234,766)
Internal special events, net	656,390	131,505	787,895
External special events	510,245	—	510,245
Interest and dividend income	324,955	—	324,955
Net realized and unrealized gains			
on investments	203,159	—	203,159
Other income	10,725	—	10,725
Net assets released from restrictions	111,437	(111,437)	—
Total revenues, gains, and other support	4,871,049	213,141	5,084,190
Expenses:			
Program services:			
Wish granting	3,151,936	—	3,151,936
Support services:			
Fundraising	430,143	—	430,143
Management and general	233,960	—	233,960
Total support services	664,103	—	664,103
Total expenses	3,816,039	—	3,816,039
Change in net assets	1,055,010	213,141	1,268,151
Net assets, beginning of year	6,252,435	111,437	6,363,872
Net assets, end of year	<b>\$ 7,307,445</b>	<b>\$ 324,578</b>	<b>\$ 7,632,023</b>

## Contact Information

### Headquarters

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